

Sulzer

BREAKS GROUND ON TEXAS PUMP FACILITY

As part of the company's continued investment program, Sulzer is building a new, state-of-the-art pump services facility in Pasadena, Texas, to expand its increasing network in North America. Adjacent to the existing service center for electro-mechanical services, the new service center will be the new regional headquarter for pump services in the Americas and will provide increased pump maintenance capacity as well as additional technical support.



From left to right: Scott Fahey, Jim Mugford, Darayus Pardivala, Daniel Bischofberger and Gary Benard.

Construction began with a groundbreaking ceremony on January 13, 2017 and the facility is due to open in late fall of 2017. The aim of the project is to expand the network of service centers that provide cutting-edge services to customers in order to help minimize lead times for pump services, maintenance, repair and refurbishment.

Jim Mugford, president, electro-mechanical and pump services, explains: "Our current Houston facility has served us well, however, the new facility allows us to expand and pursue our strategy for regional growth. In addition to the increased workshop size, we are also investing in additional test, measurement and precision machine tools for completing modifications, repairs and upgrades to both Sulzer and third-party pumps. We will also be able to capitalize on synergies being located adjacent to our Sulzer electro-mechanical services facility which provides unique solutions by offering customers a one-stop service for both electric motors and pumps."

Sulzer offers repair and maintenance services for all types of rotating equipment including turbomachinery, pumps and electro-mechanical equipment. Its global network of over 150 manufacturing and service facilities deliver high quality, cost effective solutions that are customized to suit the business needs of each application.

The new service center will offer true 24/7/365 guaranteed support, with leading-edge maintenance and customized service solutions for pumping equipment. Sulzer pumps use state-of-the-art technology to deliver market-leading productivity and efficiency, with support from highly skilled engineers; a combination that ensures operational downtime is minimized. (www.sulzer.com)

Rexnord

OFFERS SHORTER STANDARD LEAD TIMES FOR FALK V-CLASS

Rexnord has established new, shorter standard lead times for products and accessories within the Falk V-Class Gear Drive portfolio, beginning at four weeks or less.

Standard lead times for V-Class unit sizes 107-167 begin at four weeks, with additional sizes and accessories at six and eight weeks, with plans to broaden the offering in 2017.



"We are proud to establish shorter lead times for the V-Class portfolio to help our users reduce unplanned downtime and shutdowns, and give peace of mind when orders become time-sensitive," says Ryan Schuller-Rach, gear product manager. "We have developed a process to make it as convenient as possible for our customers, and plan to improve the lead times and grow the portfolio of offerings within our standard lead times even more."

Examples of products that are offered with a four-week lead time include V-Class sizes 107-167, standard TA taper bushings, single and double-ended shafts, shaft fans, couplings, coupling guards, and package offerings such as the alignment-free option, Falk Reliability Package, and condition monitoring. Additional options are listed and offered under lead times of 6, 8, 10, and 12 weeks. (www.rexnord.com)

Ohio Transmission Corp.

ACQUIRES ASSETS OF ARGO INTERNATIONAL CORP IN NEW JERSEY

Ohio Transmission Corporation, an industrial equipment distributor and service provider headquartered in Columbus, Ohio, recently announced the acquisition of the assets of the Somerset, N.J. branch location of Argo International Corporation.

The New Jersey branch of Argo International Corp., is an



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industrial distributor focused on the industrial markets for pumps, repairs and electrical products. The Somerset, N.J., branch will operate as a branch location of OTP Industrial Solutions, which provides expert solutions for industrial

pumps, electrical, motion control, fluid power, spray finishing and power transmission systems.

“Argo New Jersey is a strong Flowserve pump and repair distributor that expands our presence in the densely populated Northeast United States and is a perfect fit with our industrial pump, electrical, and service and repair businesses,” said Phil Derrow, president and CEO of Ohio Transmission Corporation. “Most importantly with all of our acquisitions, we welcome the addition of new associates to our team. OTC is a people-focused business with product and service experts who know how to help customers find the right solutions. Our eight new associates in New Jersey are excited to join our fast-growing company and we’re excited to work with them.” (www.otpnet.com)

Gleason

ACQUIRES KISSSOFT AG

Gleason Corporation has announced that it has acquired KISSsoft AG, located in Bubikon, Switzerland. KISSsoft is a leader in the development of design software for gears and power transmission systems, serving customers globally across a wide spectrum of industries.

Dr. Ulrich Kissling, the founder and chief executive officer of KISSsoft, comments: “We are excited about our future partnership with Gleason. Given Gleason’s mission as a Total Gear Solutions Provider, its strength in bevel gear design and its position as a world leader in gear manufacturing and metrology solutions, the potential opportunities to provide our customers with new solutions is compelling. In addition, Gleason’s global reach and long-time customer relationships will open up new doors for our products.”

John J. Perrotti, president and chief executive officer of Gleason Corporation, adds: “KISSsoft joining Gleason will deliver significant synergies and provide our customers greater value by linking design and manufacturing expertise, having the potential to radically improve the efficiency of designs and the manufacturing solutions optimum for those designs. The KISSsoft team has developed a strong base of loyal customers that we look forward to serving together with KISSsoft.”

The KISSsoft management team and entire staff will remain intact with an ever-greater focus on serving its customers. They are looking forward to further collaboration with customers, partners and friends. (www.gleason.com) (www.kisssoft.ch)

Elmo Motion Control

EXPANDS OPERATIONS

Elmo commenced product manufacturing in Poland in Q2 2015. The new EU production facility is part of Elmo’s strategic plan to enhance its manufacturing capabilities.

During 2015/2016 Elmo substantially upgraded its production capabilities to fulfill the defined goals of higher capacity, zealous quality control and flexible, state-of-the-art manufacturing in order to efficiently meet customers’ needs.

The upgrade process involved two major activities: Updat-

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ing the production facility in Israel and opening the Elmo-owned production facility in Poland. The Polish facility has similar capabilities to Elmo's Israeli production facility, including a comprehensive manufacturing plant to produce Elmo's entire portfolio with full testing and burn-in infrastructure.

"Demand for Elmo's products has grown immensely and we have responded by tripling the production capacity of Elmo Israel and by opening our own production in the EU. This expansion illustrates our continued commitment to, and investment in, the design and manufacturing of the highest quality, most advanced, efficient and powerful servo drives and motion-controllers in the industry" said Haim Monhait, Elmo Motion Control CEO. "The location of the new production facility enables us to "get closer" to customers and also benefit from full compliance with the European Union Certificate of Origin (EU COO) requirements." Monhait added. (www.elmomc.com)

Lenze

NAMES PRESIDENT OF LENZE AMERICAS

Lenze SE, a global leader and manufacturer of electrical and mechanical drive, motion control and automation technologies, recently announced the appointment of **Ralph Rosa** as president of Lenze Americas.

"More than ever, Lenze's motion centric applications and solutions expertise can make a real difference for machine builders looking for higher productivity, better energy efficiency, lower system cost or global service support. We are thrilled to welcome Mr. Ralph Rosa as president of Lenze Americas. Under his leadership, Lenze Americas will build on our North American sales, production and engineering footprint for a dynamic future and the customers we serve," said Dr. Yorck Schmidt, member of the Lenze executive board and chairman, Lenze Americas.

Rosa is excited to join Lenze, an organization with one of the freshest product portfolios in the industry including newly launched product families and software such as: space-saving, flexible and low-cost i500 inverters; revolutionary and robust g500 geared motors; and time-saving *Fast Software Modules* for developing many automation applications. "Leveraging impressive worldwide capabilities, Lenze is uniquely positioned as a global Motion Centric Automation specialist and poised to dramatically expand in the Americas with its extensive new product offerings, industry expertise, and system capabilities," said Rosa.

Rosa brings a strong track record to Lenze with more than 25 years of experience at Eaton Corporation in the controls, automation, power electronics, and services businesses. At Eaton he achieved leadership positions running business units and large sales, marketing, and engineering organizations in the United States and Switzerland. Most recently,



Rosa served as president of Schaffner North America. While under Rosa's leadership, his businesses recognized significant market share growth and improved operational efficiencies.

Rosa attended Pennsylvania State University, where he earned a dual bachelor's degree in industrial engineering and general arts and sciences. He also holds an MBA from the University of Michigan. (www.lenze.com)

Force Control

ANNOUNCES NEW WESTERN REGIONAL MANAGER

Force Control Industries announces the addition of **Mike Fox** as new Western regional manager, supporting reps and distributors, OEM and industrial customers in the Western region of the United States and Canada. Fox has over 15 years of industrial equipment and power transmission components sales, and experience in many environments, including food and beverage processing, chemical processing, HVAC, wastewater, and general manufacturing. He comes from MasterDrive, a sheave and bushing manufacturer. In this newly created position, Fox will work from his home office in Salt Lake City, covering northern California, Oregon, Washington, Idaho, Montana, Wyoming, Alberta, and British Columbia and Alaska. He can be reached at mfox@ForceControl.com or (801) 380-4038. (www.forcecontrol.com)



MPIF

APPOINTS NEW EXECUTIVE DIRECTOR/CEO

The Metal Powder Industries Federation (MPIF) and APMI International (APMI) have selected industry veteran **James P. Adams** to succeed C. James Trombino as executive director/CEO effective immediately.

Adams has worked in the powder metallurgy industry for more than 30 years following graduation from Hennepin Technical College in 1985. He began his career with MPIF in 2004 as director of technical services, working closely with the MPIF Technical Board, where he has been responsible for Federation publications, professional development programs, and conference technical programming. Under his direction, the Metal Injection Molding and Additive Manufacturing with Powder Metallurgy conferences were developed. He has also served as administrative director for APMI International, and the Center for Powder Metallurgy Technology (CPMT).



Adams took on additional roles as administrative director for the Powder Metallurgy Parts Association (PMPA), Metal Powder Producers Association (MPPA), Powder Metallurgy Equipment Association (PMEA), and Isostatic Pressing Association (IPA), all affiliated associations within the MPIF umbrella. Additionally, he has also been MPIF's representative for the Lightweight Innovations for Tomorrow, a National Network for Manufacturing Innovation Institute, to aid in the promotion of lightweight technology development.

"MPIF has been a global leader and voice for the North American powder metallurgy industry for nearly 75 years, and to be its fourth executive director is an honor and privilege," Adams said. "Jim Trombino has left MPIF positioned for the future, and I look forward to serving the current industry while advancing emerging technologies such as metal additive manufacturing." (www.mpif.org)

Timken

APPOINTS MANAGING DIRECTOR OF CANADIAN OPERATION

The Timken Company has announced the appointment of **Sean Hazelton** to managing director for Canada for the company's process industries and mobile businesses. In this role, Hazelton will lead Timken's business operations in Canada. He reports to Brian J. Ruel, vice president for the Americas. Hazelton joins Timken from Canadian Bearing where he was the strategic business manager. Previously, he worked at Emerson Canada for 17 years in various leadership positions including sales, marketing, business development and operations. He earned a bachelor's degree from York University and a master's degree in business administration from Ivey Business School, University of Western Ontario. (www.timken.com)



Brother Gearmotors

HIRES NEW DIRECTOR OF SALES

Brother Gearmotors, a division of Brother International Corporation that offers a wide range of ultra-reliable, sub-fractional AC gearmotors and reducers for the food & beverage, packaging and material handling industries, has hired **Bernie Hurda** as its new director of sales. As the newest team member of the Bridgewater, New Jersey-based business unit, Hurda will steer overall sales strategy, including managing a sales team, overseeing a broad sales structure, and developing additional business channels.



Brother Gearmotors is one of the world's largest fine-pitch gear manufacturers and meets industry demand for smaller, lighter, reliable and energy-efficient power transmission components. The company offers a wide range of high-quality, sub-fractional AC gearmotors and reducers in demanding industries such as food and beverage, packaging and material handling.

Hurda has been involved in the power transmission industry for more than 16 years, beginning his career as a sales engineer and, later, serving as field sales manager and eventually national sales and marketing manager.

"Bernie's exemplary sales record and management skills made him a natural choice as Brother Gearmotors' newest director of sales," said Matthew Roberson, senior director of Brother Gearmotors. "In addition, his knowledge of the Brother product line eliminates the product learning curve typical of new hires — an important point given the complex industries in which we thrive."

Hurda attended the University of Wisconsin, earning an undergraduate degree in marketing education and an MBA in management. A father of three, he resides with his wife in Sussex, Wisconsin. (www.brother-usa.com/gearmotors)

Custom Machine & Tool

LAUNCHES NEW WEBSITE

Custom Machine & Tool Co., Inc., (CMT) a U.S. manufacturer in the power transmission and motion control products industry, recently announced they have launched a new interactive website with more viewing options and content.

"We are very pleased to see the results of our customers' feedback implemented into a new dynamic interactive website. Visitors to the new site now have more viewing options, enjoy easy navigation, and fast access to the detailed information in our product catalogs," says owner and president of Custom Machine & Tool Co., Inc., Robert Bennett.

Custom Machine & Tool Co., Inc. manufactures precision timing pulleys; the patented Concentric Maxi Torque keyless hub to shaft connection systems; drive systems; and components for the motion control and power transmission markets. CMT has been the preferred choice for pulley stock by OEM's and distributors for over 45 years. The company guarantees shipment of up to five pieces of pulley stock within 72 hours. See 'Timing Pulley Stock Shipping Program' for more details. (www.cmtco.com)