

## Meyer

### APPOINTED PRESIDENT OF THOMSON



Ron Meyer

Ron Meyer is now president of Thomson, a Danaher Motion company. Meyer is responsible for driving the strategy and management of Thomson's facilities in North America, Europe and Asia. He first started with Danaher Corporation in 1997 as the president of Qualitrol, and he is maintaining his previous responsibilities for Qualitrol's business. Meyer will be based

out of his Fairport, NY office. He has a bachelor's degree and a master's degree from the University of Minnesota.

"Over the past 10-plus years, Mr. Meyer has exhibited strong leadership skills reflecting Danaher's core principles. Under his leadership, Qualitrol has continually provided innovative solutions to their customers resulting in consistent, profitable business growth," says Dan Daniel, executive vice president for Danaher Corporation. "He is a champion of the Danaher Business System, resulting in excellent on-time delivery, quality and innovation. And under his leadership, Qualitrol has successfully integrated a number of strategic acquisitions that enabled the company to evolve into a global business that continually delivers customer value."

## New Way

### INTRODUCES NATIONAL SALES MANAGER

Clark Coulston has been appointed national sales manager for New Way Air Bearings. Coulston has more than 15 years of experience in the automation and motion control industries, mostly as a field sales engineer for fluid power and motion control components at Rankin Automation.

Coulston is responsible for developing, supporting and expanding the scope and capabilities of the domestic distribution channel at New Way. The entire sales group at New Way will be able to provide more-focused support for international customers and channel partners.

Coulston has already added high-level distributors in parts of the United States that previously lacked coverage.

Along with Tim Claffey, vice president of sales, Coulston helped organize New Way's first international sales meeting, where representatives from around the world convened at the Aston, PA headquarters for training and information.

"The addition of Clark to head up our sales channel here in the U.S. will be a great benefit to our current customers, distributors and future customers. Clark will have an immediate impact on the business," Claffey says. "He fits in well with our internal team and is also well received by our distribution channel. Expanding the New Way family of sales representatives and focusing on assisting the current sales base will be his top priority. Putting more effort into helping support our sales channel is overdue, and Clark will help them spread the word about air bearing technology."



Clark Coulston

## Bonfiglioli

### ANNOUNCES PRESIDENT

Greg Schulte has been appointed president of Bonfiglioli USA. Schulte has held numerous positions in the power transmission distribution market and planetary gear industry over the past 15 years. He previously served as Bonfiglioli USA's vice president of sales. He was also sales manager of the mobile solutions division, where he exceeded the company's ambitious growth strategy.

In five years, Bonfiglioli USA's sales grew by more than 1,000 percent with Schulte at the helm. He received a bachelor's degree in business management and an associate's degree from The Ohio State University.

## Vacon Sales Office

### OPENED IN SOUTH KOREA

A subsidiary of the global AC drives manufacturer Vacon started operations on January 1 in Seoul, South Korea. The sales office serves distributors and partners in the East Asian market, where Vacon intends to increase its market share.

“Establishing a subsidiary in South Korea is a part of our global strategy and profitable growth program,” says Heikki Hiltunen, executive vice president of Vacon. “Within the framework of this program, we have been increasing the number of Vacon offices globally in the recent years. This allows us to offer the best possible service and to find new partners.”

“Vacon has for many years been partnering with a local brand label customer and with several local distributors, and the partnerships with them will continue in the future,” says Jae Kyu Lee, managing director of Vacon’s South Korea subsidiary. “Our goal is to support our present partners and expand our business in cooperation with them in East Asia.”

“Local presence also provides us with better opportunities to conquer new markets among OEM customers, who require highly advanced AC drives know-how. Our main segments in South Korea will be the marine and offshore industry, cranes and the metal and chemical industries.”



Jae Kyn Lee

International business group in Brechin, Scotland.

“I am extremely excited to be part of the largest provider of couplings in the world. Altra Engineered Couplings has tremendous opportunities to better serve the market by more closely integrating our diverse product offerings, knowledgeable design and application teams and our global manufacturing organizations,” Klossner says. “With brands such as TB Wood’s, Bibby Transmissions, Ameridrives Couplings and Ameridrives Power Transmission, Altra Engineered Couplings brings together a wide range of industry leading brands, products and solutions under one structure enabling us to better meet the needs of the market.”

## ICS Triplex

### WINS INNOVATION IN TECHNOLOGY AWARD

AADvance, a safety and critical control solution from ICS Triplex, a Rockwell Automation company, won the InTech award for Innovation in Technology, presented by ISA. The award judges the innovation a new product offers compared to other similar ones, leading-edge technology utilized, originality, reliability and cost.

AADvance is designed to bring customers high availability and reliability. It is scalable in size, safety and fault tolerance. The system provides centralized control over plant-wide safety management routines.

“We are delighted to accept this award and are thrilled to have won the Innovation in Technology category,” says Allan Rentcome, CTO for ICS Triplex. “ICS Triplex prides itself on developing leading-edge technology, and we are always trying to push the boundaries. We put a great deal of resources into R&D, and this award proves that our engineering experience is second to none.”



Allan Rentcome

## Altra

### APPOINTS ENGINEERED COUPLINGS GROUP VP

Mark Klossner was appointed vice president and general manager of the Altra Engineered Couplings Group, according to Carl Christenson, Altra’s president and COO. Klossner joined Altra in 2004 as a strategic marketing analyst, and he was promoted to strategic marketing manager and concentrated on improving Altra’s electromagnetic clutch/brake (ECB) business platform. In October 2006, Klossner was named managing director for the Matrix