

## Baldor Electric's John Malinowski

RECOGNIZED FOR ENERGY EFFICIENCY CONTRIBUTIONS

**John Malinowski**, Baldor Electric Company's senior director of industry affairs, was recently recognized with the MS'16 Award at the 2016 Motor Summit in Zurich, Switzerland. The MS'16 award is for his personal engagement to make IE3 premium efficiency motors the global market standard. Malinowski has been instrumental to Baldor and has been a voice and advocate for motor manufacturers working with standards organizations and government agencies.



The award was presented at the 2016 Motor Summit, a bi-annual event held since 2007 in Zurich. The event brings selected international experts together from research; federal governments; utilities; motor, pump and fan manufacturers; original equipment manufacturers (OEM); motor systems users and other interested parties to discuss motor and drive technology, new global efficiency programs and market transformations. The event is hosted by Impact Energy, a member of the Swiss Agency for Efficient Energy Use (S.A.F.E.), in collaboration with the Electric Motor Systems Annex (EMSA) of the IEA 4E (International Energy Agency Technology Collaboration Program on Energy Efficient End-use Equipment) and the national program SwissEnergy.

Industrial electric motors have had their efficiency regulated by the U.S. Department of Energy since 1997 and Natural Resources Canada since 1998. The European Union, Mexico, Australia, Saudi Arabia, China, Brazil and many other countries have legislated Minimum Efficiency Performance Standards (MEPS) to set efficiency levels for motors sold for use in their countries. Malinowski has worked with these groups to set and harmonize efficiency levels across the globe. ([www.baldor.com](http://www.baldor.com))

## The Timken Company

ACQUIRES EDT CORP.

The Timken Company recently announced that it has acquired EDT Corp., a manufacturer of polymer housed units and stainless steel ball bearings used widely by the food and beverage industry.

"We market a broad range of bearing housed units and are pleased to add the EDT line to our portfolio," said Chris Coughlin, group president for The Timken Company. "We see this acquisition as an excellent strategic fit, allowing Timken to simultaneously build on the inherent strengths of the EDT team and leverage our expanded marketplace offering, thereby increasing our presence in the food and beverage segment."

EDT Corp. is based in Vancouver, Wash., and serves a well-established customer base primarily through North American distributors with whom Timken has long-standing relationships. EDT bearings are designed and manufactured to meet the highest level of food safety and sanitation requirements. The line includes a range of non-corrosive, greaseless, wash-down-resistant and extreme temperature bearings and accessories. In 2015, EDT Corp. revenue was less than \$10 million.

Timken has an industry-leading portfolio of housed unit bearings consisting of Timken, Fafnir, Revolve and now EDT-branded products serving general industrial and other diverse markets such as metals, mining, lumber and food and beverage. The company offers a variety of durable, high-performance housed unit bearing styles, including ball and spherical roller bearing, solid-block tapered and spherical roller bearing, and split spherical and cylindrical roller bearing designs, that withstand the harshest operating conditions. ([www.timken.com](http://www.timken.com))

## Renold Gears

EXPANDS SALES TEAM

Renold Gears has continued to expand its sales team with the appointment of **Jeff Powell** to the position of gearing sales manager in Westfield, New York. Powell will be responsible for providing customer support in the United States and South America for the company's entire range of industrial gear products and services to OEMs, distributors and end users.



Powell has worked in gear manufacturing since 2002 and has extensive experience of machining, fitting and assembly of industrial and precision gear drives. He joined Renold in 2011 as a regional sales manager with responsibility for all of the company's Torque Transmission group products, which includes a wide range of couplings and gears. This new appointment will enable Powell to dedicate all of his time providing support to customers of Renold Gears.

He enjoys spending quality time with his wife, two young daughters and the family's English Bulldog. His hobbies include travelling, football, golfing and fishing. According to Renold Gears' commercial director, Roger Godson, the appointment reflects the company's commitment to customers in the Americas and meets the growing demand for its products and services across a wide range of industry sectors. ([www.renold.com](http://www.renold.com))

# Hansford Sensors

OPENS U.S. OFFICE

Hansford Sensors has announced it is expanding its presence in the United States by opening a joint sales and service operation based in Texas. This new office will be the latest addition to the Hansford group of wholly or partly owned subsidiaries in Poland, Australia, Germany and India plus an extensive sales network of over 30 independent Hansford Sensors distributors around the world.

The new company in the United States will be a joint venture between Hansford Sensors, Reliability Direct and STI and will be headed up by Dave Gallagher of Reliability Direct, who has many years' experience working with condition monitoring across a wide range of industrial sectors.

Managing Director of Hansford Sensors, Chris Hansford, remarks: "This is a significant step for Hansford Sensors. We have been selling into the North American market for some



time now and it feels like the time is right for us to open an office and increase our presence there. The shift from preventative to predictive maintenance in many industry sectors means that the global condition monitoring market is expected to grow significantly and as a company we have an ambitious growth strategy to meet that. This new operation is an integral part of our program of developing a strong network of local sales and customer support centers in key locations on each continent. It is important to us to be able to offer excellent and local customer and technical support for our products."

Hansford Sensors manufactures an extensive range of industrial accelerometers, including 4-20 mA transmitters, AC vibration and velocity sensors, switches and switch modules, plus enclosures, connectors and cables. Many of these are engineered to meet the needs of individual customers or specific applications, with all products being backed by comprehensive customer and technical support services. ([www.hansfordsensors.com/us](http://www.hansfordsensors.com/us))

# Parsons Peebles

APPOINTS ROBERTSON CHIEF OPERATING OFFICER

Parsons Peebles recently announced the appointment of **Graeme Robertson** to the position of chief operating officer. Robertson joins Parsons Peebles from the Sulzer organization and has held a number of senior roles for several years. He has significant experience in all of Parsons Peebles' target markets. In addition to his market and operational experience, Robertson brings an excellent technical and commercial understanding to the business.



"Graeme has an excellent reputation in the market amongst customers and peers and we're delighted to welcome him on board. He will significantly strengthen our drive to further improve our customer experience and service excellence which is critical to our development," said Frank Barrett, CEO of the Parsons Peebles Group.

Robertson further added, "Parsons Peebles is where it all began for me many years ago, as a young keen apprentice, and so I'm excited to be re-joining Parsons Peebles at this dynamic period of the company's growth. I look forward to supporting the business as it diversifies into new market sectors offering new products and services. Having previously worked with many of the customers with which we are looking to strengthen our relationships, I hope to bring a wealth of knowledge and understanding to the business. Parsons Peebles has a great reputation and portfolio of products and services which I'm delighted to help build up even further." ([www.parsons-peebles.com](http://www.parsons-peebles.com))

A screenshot of the Power Transmission Engineering website. The page features a navigation bar with links for HOME, ABOUT US, SERVICES, and more. Below the navigation bar, there are several featured articles and product listings. The main headline reads "Power Transmission Engineering". Below the headline, there are three main sections: "The True Cost of Bearing Lubrication", "Don't Tap the Glass", and "The Path to Smarter Bearings". The website also includes a search bar, social media links, and a footer with the company name and website URL.

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# Beckhoff Automation

OPENS SALES AND SUPPORT OFFICE IN TEXAS

Hot on the heels of continued rapid growth in automation sales in the southern U.S., Beckhoff Automation has opened a regional sales and support office in Plano, Texas. A significant move in expanding local customer service capabilities, this new 2,600 square-foot office will provide high-level sales and engineering expertise, particularly for customers in the south-central United States.

The eighth such regional facility in the U.S., the Plano facility includes sales offices, engineering labs and training facilities. Customers throughout the area now enjoy the convenience of attending more local training sessions focused on Beckhoff hardware and software solutions, as well as various areas of programming such as PLC, motion control, safety technology, IoT connectivity and more.

“This new regional office in Plano is the latest investment by Beckhoff in North America to intensify our local presence for customers,” explains Aurelio Banda, CEO and president, Beckhoff Automation. “We are also opening a new office in the Cincinnati area, with additional offices and expansions for Beckhoff Canada and Beckhoff Mexico to follow shortly, further enhancing our local footprint in North America.”

“The new Plano facility fills a growing need for more local training and support in the southern U.S.,” adds Joe Martin, regional manager, south region at Beckhoff Automation.



“Whether supporting oil and gas applications, manufacturing, machine builders or other industrial applications, this region offers outstanding opportunities for expanded customer outreach and improved local support for their operations. PC- and EtherCAT-based control solutions have seen impressive growth in many industries, given the inherent flexibility and high performance. Increasing our local, customer-facing presence in this way demonstrates Beckhoff’s commitment to serving these industries. It also provides significant advantages to customers in the region and an avenue to get more powerful automation solutions into the hands of innovative American companies.”

Beckhoff Automation has numerous regional offices across North America: the Savage, Minn. North American headquarters (Minneapolis area) as well as in Mechanicsburg, Pa.; Charlotte, N.C.; Woodridge, Ill. (Chicago area); San Jose, Calif.; Mill Creek, Wash. (Seattle area); and Mississauga, Ontario (Toronto area). ([www.beckhoffautomation.com](http://www.beckhoffautomation.com))

## PTDA

CELEBRATES SUCCESSFUL 2016 INDUSTRY SUMMIT

Seven hundred and fifty people from the power transmission/motion control (PT/MC) industry, including nearly 590 delegates, came together October 19-22 in San Diego, Calif., where tools and information to Lead in Disruptive Times were delivered through cutting edge presentations, the latest in business and market information and a venue to help build the networks that are so critical to business success.

The PTDA 2016 Industry Summit, held at the Marriott Marquis San Diego Marina, is now history, but many predict the conference will have lasting reverberations as industry leaders take home what they learned and implement new ideas in their industrial distribution and manufacturing businesses from over 12 countries.

“Participation in the PTDA Industry Summit is the most effective way to build relationships and make connections in the power transmission/motion control industry. Coupling the networking opportunities with the inspiring IML Talks and Deeper Dives as well as the economic outlook from Alan

Beaulieu makes this meeting a business requirement,” said LeRoy Burcroff, vice president sales, Bearing Service Inc., Livonia, Mich., who is currently serving as president for the Association.

Sean Hickey, president, Lafert North America, Mississauga, Ontario, Canada, who serves as chair of the PTDA Manufacturer Council echoed that sentiment, “The quality of the networking events is second to none. Every year, it surpasses our expectations,” he said.

### PTDA 2016 Industry Summit at a Glance

- Held October 19-22, 2016, at Marriott Marquis San Diego Marina, San Diego, Calif.
- Theme: Lead in Disruptive Times
- Outside of the United States, international participants attended from Belgium, Canada, China, Costa Rica, Finland, Germany, Italy, Mexico, Philippines, Poland and the United Kingdom ([www.ptda.org](http://www.ptda.org))

# Hydraulic Institute

PREPS CENTENNIAL CELEBRATION IN 2017

The Hydraulic Institute (HI) will celebrate its centennial in 2017 and is pleased to announce a new logo as part of a larger initiative to position HI for the next 100 years of service to the pump industry. The new logo is a key element of HI's overall brand refresh and redesign process.

The logo includes a hidden "H" that reflects the nature of pumps; always there, working behind the scenes; and arrows that represent a pump's purpose — flow and movement. This movement reflects the evolution over the past 99 years from when pump manufacturers first came together to discuss common issues and develop technical standards.

Today's HI welcomes engineers and designers from pump and supplier organizations. HI also works directly with end-users, owners and operators who share their experience and challenges. This collaboration helps HI create a full range of resources from standards to training and certification to help users know more about - and get more from - their pumping systems. Anticipating the needs of an energy conscious audience, HI is taking a comprehensive approach linking its test standard, lab accreditation and product labels around the HI Energy Rating which promotes energy efficiency but also qualifies labeled products for utility rebates.

"The new programs built to support the HI Energy Rating are great examples of HI's expanded focus and long-term vision for the industry. The image of flow and the movement depicted in the logo represents a new Hydraulic Institute" explained Michael Michaud, executive director of the Hydraulic Institute. "Hopefully when you see the new HI logo, you will connect to the progress the industry has made in performance, reliability and efficiency over the years. And throughout 2017, when you see the centennial logo, we should all be reminded of the Hydraulic Institute's century of service to the industry." ([www.pumps.org](http://www.pumps.org))

## Continental

RECEIVES AMBASSADOR OF ENERGY EFFICIENCY AWARD

Continental's St. Marys, Ohio, plant, its premier North American manufacturing facility for engineered products, recently received the Ambassador of Energy Efficiency award from Efficiency Smart, a Columbus-based company that assists companies with implementing energy-efficient products and services.

"We are proud to receive this award," said Frank Smith, St. Marys' plant engineering manager. "We had a great experience working with Efficiency Smart for our energy-efficient lighting upgrades. Their technical staff proved a valuable resource in measuring our energy usage and verifying the amount of energy and financial savings."

During the year, Continental partnered with Efficiency Smart to replace metal halide lights in its facility with high-performance T8s (HPT8s). The company also installed LED wall-packs and LED flood lights. "Since we operate 24 hours a day, the new lighting fixtures were able to reduce the company's electric costs significantly," said Smith. "As a result of

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the project, we expect to save 348,000 kilowatt hours (kWh) of energy annually and \$341,500 over the lifetime of the installed products.”

The St. Marys plant is the 30th recipient of the Ambassador of Energy Efficiency award since its inception in 2013. ([www.contitech.us](http://www.contitech.us))

## Smalley Steel Ring

RECEIVES GM SUPPLIER QUALITY AWARD

For the fourth year in a row, Smalley has received the prestigious GM Supplier Quality Excellence Award. Smalley is one of only 80 powertrain suppliers to receive the award four years in a row.



“Smalley’s commitment to quality, service and deliverability are what drives the organization to produce the best retaining rings and wave springs in the world,” states Gina Dolan, Smalley’s quality assurance manager. “Receiving this award again is a testament to our employees’ total engagement and commitment to ensuring complete customer satisfaction.”

For over 50 years, Smalley has remained committed to quality. As Smalley continues to push the envelope of coiling technologies to expand its product range, the company remains focused on delivering engineered solutions to its customers. ([www.smalley.com](http://www.smalley.com))

## Dana

ANNOUNCES AGREEMENT TO ACQUIRE POWER TRANSMISSION AND FLUID POWER BUSINESS OF BREVINI GROUP

Dana Incorporated has announced a definitive agreement to purchase the power-transmission and fluid power businesses of Brevini Group, S.p.A.

Under terms of the agreement, Dana plans to initially purchase an 80 percent share in the Brevini businesses, with an option to purchase the remaining 20 percent by 2020. Dana has valued 100 percent of the Brevini businesses at €325 million, including the assumption of approximately €100 million of net debt.

The acquisition will immediately expand Dana’s product portfolio with adjacent technologies and establish Dana as the only off-highway solutions provider that can manage the power to both move the equipment and perform its critical work functions. It adds technologies for tracked vehicles, doubling Dana’s addressable market for off-highway driveline systems. It also provides a platform of proven technologies that can be leveraged in Dana’s light- and commercial-vehicle end markets, helping to accelerate the company’s hybridization and electrification initiatives.

“Brevini is a strong, well-run business that shares Dana’s commitment to serving customers with advanced technologies that deliver exceptional performance and durability,” said James Kamsickas, president and chief executive officer of Dana. “We have long admired Brevini’s exceptional products, customer focus, and company culture, which are some of the most pertinent reasons we specifically targeted this acquisition — at this opportune time in the off-highway business cycle.”

The transaction will be funded with cash on hand, with existing Brevini debt to be refinanced in the future. Subject to customary regulatory approvals, the acquisition is expected to close in early 2017. Dana expects the purchase to be accretive to earnings in 2017.

The acquisition of Brevini aligns with Dana’s enterprise strategy, which includes leveraging core expertise, strengthening customer centricity, expanding global markets, commercializing new technologies, and accelerating hybridization and electrification. ([www.dana.com](http://www.dana.com))

## GKN

SELLS STROMAG BUSINESS TO ALTRA

GKN recently announced that it has agreed to sell its Stromag business (part of the GKN Land Systems division) to Altra Industrial Motion Corp. Completion of the transaction is expected to take place in the first quarter of 2017. Stromag supplies brakes, clutches and highly flexible couplings to the agricultural, construction, industrial and renewable energy markets.

Nigel Stein, chief executive of GKN, said: “I would like to thank the Stromag team for their dedication over the past five years. Stromag has been a good investment for GKN despite challenging end markets and I am confident that Altra is an excellent home for the business. Altra is well positioned to invest in the business to meet the future growth opportunities in its markets. For GKN this sale helps sharpen our focus and allows us to redeploy capital into our core aerospace and automotive businesses.”